



As fully-owned subsidiary of Erste Group Bank AG, Erste Asset Management GmbH coordinates and is responsible for all asset management activities of the Group. More than 300 employees develop and manage investment solutions for our investors. In total we currently manage assets of about EUR 57bn Euro across 6 different countries.

As subsidiary of Erste Asset Management GmbH, SAI Erste Asset Management S.A. ("SAI Erste") is responsible for all asset management activities in Romania. With 21 full-time employees, SAI Erste develops and manages investment solutions for both retail and institutional investors. In total, we currently manage about EUR 1.6 bn Euro assets for more than 110,000 investors, in eleven mutual funds and a constant increasing number of discretionary managed investment portfolios.

SAI Erste is currently looking for a **Discretionary Portfolio Management (DPM) Manager:**

**Responsibilities:**

- DPM management in order to achieve better performance than reference benchmarks, subject to constraints and risks set for the investment universe.
- Analyze internal and external markets, as well as individual investment opportunities, using fundamental, quantitative and technical analysis.
- Adopting and implementing investment decisions, in strict compliance with the DPM agreement, legal and internal provisions (both at local and group level).
- Adequate and constant monitoring of the markets, assessing the actual and potential consequences of financial markets movements related to performance, risk and liquidity of the investments made, materialized in measures and / or recommendations to the Management Board.
- Rigorous preparation and documentation of investment proposals.
- Recommendations / proposals to increase the efficiency of operations related to the investment activity, to optimize the revenue flow and to improve the working procedures within the company.
- Supporting the Sales Department in its activities, drafting presentations and participating in meetings with existing and / or potential investors.
- Cooperation with all other departments in the company (Sales, Compliance, Risk Management, Finance and Operations) in any matter related to or involving the DPM investment activity.

**Job requirements:**

- Bachelor's degree (Master's degree preferred) in economics, finance technical or Mathematics degree with strong focus on finance/statistics. CFA / CEFA certifications are a plus.
- 3 (three) years of experience in the financial services industry. Experience in fund management is a plus.
- Advanced knowledge of legislation applicable to investment management.
- Advanced knowledge in the field of fundamental, quantitative and technical analysis (Bloomberg, Reuters, Arena etc).
- Analytical capability and a precise style of working.
- Communication skills and team spirit.
- Fluent in English and advanced knowledge of Microsoft Office (excel).

**Our offer:**

- A friendly, respectful and innovative working environment.
- A great opportunity to work in a challenging and international environment within a high-qualified team from 6 countries.
- Support for your personal and professional development.

Did we raise your interest?

Please send your full application with CV and cover letter, exclusively via Mail to [office@erste-am.ro](mailto:office@erste-am.ro).